

## Message Text

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ACTION EB-07

INFO OCT-01 AF-06 ISO-00 COME-00 USIA-15 RSC-01 /030 W

----- 127114

R 011007Z FEB 75

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 7825

INFO AMCONSUL IBADAN BY POUCH

AMCONSUL KADUNA BY POUCH

UNCLAS LAGOS 01056

E.O. 11652: N/A

TAGS: BEXP, BMEP, XX, NI

SUBJECT: FY 75 COUNTRY COMMERCIAL PROGRAM; PROGRESS REPORT

REF: (A) STATE 280182; (B) STATE A-9016; (C) LAGOS 951

1. COUNTRY ACTION TEAM HELD SECOND MEETING JANUARY 21 TO REVIEW FY 75 CCP, IN LIGHT PROPOSALS THAT EMERGED FROM FIRST QUARTERLY MEETING CAT AND ADVANCE COPY OF REPORT OF WASHINGTON ACTION TEAM'S REACTIONS TO THOSE PROPOSALS WHICH AF/NI DIRECTOR HOWARD WLKER BROUGHT TO MEETING.

2. IN KEEPING WAT RECOMMENDATION CAT ABANDONED ITS EARLIER PROPOSAL FOR 10 PRODUCT CAMPAIGNS AND REVERTED TO 5 CAMPAIGNS LISTED FY 75 CCP AS FOLLOWS: TECHNOLOGY; AGRICULTURAL PRODUC-TIEQUIPMENT; CONSUMER GOODS; BUSINESS EDUCA-TION AND COMPUTER RELATED EQUIPMENT AND SERVICE PRINTING TRADES EQUIPMENT SUPPLY AND SERVICES.

3. POST CONDUCTED MARKET RESEARCH ON PRINTING TRADES MACHINERY SUBMITTED EARLIER (APRIL 1974) BUT PRINTING AND GRAPHIC ARTS TRADE MISSION SCHEDULED JANUARY 1975 CANCELLED, AND POST UPDATING OF RESEARCH DEFERRED.

4. BUSINESS EQUIPMENT CATALOG SHOW SCHEDULED JUNE 1975 CANCELLED BUT FOR FY 76 TECHNICAL SALES SEMINAR ON COMPUTER RELATED BUSINESS EQUIPMENT AND SERVICES NOW PLANNED FOR UNCLASSIFIED

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JANUARY 1976.

5. IOGA TRADE MISSION ENVISAGED IN SUPPORT CAMPAING ON AGRICULTURAL PRODUCTION AND PROCESSING EQUIPMENT POSTPONED FROM NOVEMBER 1974 BUT HELD DECEMBER 1974.

6. TRADE MISSION (RAILWAY EQUIPMENT) AND TECHNICAL SALES SEMINAR (ROAD CONSTUCTION TECHNOLOGY) ENVISAGED IN SUPPORT TECHNOLOGY CAMPAIGN NOW SCHEDULED APRIL 1975 IN PLACE OF AIR CONDITIONING AND REFRIGERATION EQUIPMENT CATALOG SHO INITIALLY SCHEDULED MARCH 1975 AND MATERIALS HANDLING EQUIPMENT TRADE MISSION INITIALLY SCHEDULED APRIL 1975.

7. POST CONDUCTED MARKET RESEARCH ON FOOD PROCESSING AND PACKAGING EQUIPMENT COMPLETED AUGUST 1974 AND ON AVIATION ELECTRONICS AND SUPPORT EQUIPMENT COMPLETED JANUARY 1975. IN EFFECT THESE SUBSTITUTES FOR CANCELLED POST CONDUCTED RESEARCH ON POLLUTION CONTROL EQUIPMENT (OCTOBER 1974) AND COMMUNICATIONS EQUIPMENT (JANUARY 1975.) POST HAS ALSO BEEN ASKED FOR MARKET RESEARCH ON MOTOR VEHICLE MAINTENANCE EQUIPMENT AND NOW EXPECTS SUBMIT MARCH 1975.  
RENHARDT

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## Message Attributes

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